

Message Text

UNCLASSIFIED

PAGE 01 STATE 104398
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 AGR-10 /028 R

DRAFTED BY COMM/BIC/OED/SIPS/JYHARDISTY/SG
APPROVED BY EB/OCA/CD/REDAY
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN
COMM/BIC/CAGNE/MSMITH
STATE/NEA/IRM/MGREENE
AGRIC/FOREST SERVICE/AFM/EKEEGAN
NEA/RA/DMORAN (INFO)

-----071320Z 073701 /45

R 070137Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN

UNCLAS STATE 104398

E.O. 11652: NA

TAGS: BEXP, IR

SUBJECT: PRODUCT OPPORTUNITY - FIRE FIGHTING EQUIPMENT

REF: TEHRAN 2871 AND PREVIOUS

1. MR. HENRY DEBRUIN OF USDA HAS SENT TO STRATEGIC INDUSTRIAL PRODUCT SALES (SIPS) GROUP OF USDOC MATERIAL PUBLISHED BY THE FOREST SERVICE OF USDA. THESE BROCHURES BEING AIRPOUCHED TODAY TO EMBASSY. UNDER SAME COVER, SIPS IS ALSO SENDING MATERIAL FURNISHED BY SEVERAL U.S. FIRMS PROVIDING AIRBORNE FIREFIGHTING SYSTEMS.

2. SINCE EMBASSY HAS APPARENTLY NOT BEEN ADVISED OF TYPES OF FIRES FOR WHICH THIS EQUIPMENT IS TO BE USED, SIPS HAS CONTACTED FIVE FIRMS WHICH PRODUCE AIRBORNE FIREFIGHTING
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EQUIPMENT OF ONE NATURE OR ANOTHER. ALL FIVE FIRMS WOULD BE INTERESTED IN DISCUSSING POTENTIAL FURTHER WITH GOI OFFICIALS AND HAVE PROVIDED FOLLOWING NAMES AND ADDRESSES OF CONTACTS.

MR. STEVEN PERCY
SYKORSKY AIRCRAFT COMPANY

NORTH MAIN STREET
STRATFORD, CT 06602

PHONE: 203/378-6361
TELEX: 710-453-1390

MR. FRANK SYLVESTER
V.P., INTERNATIONAL MARKETING
BELL HELICOPTER
P.O. BOX 482
FORT WORTH, TX 76101
PHONE: 817/280-3622
TELEX: 910-890-5702

MR. GENE BOYER
HUGHES HELICOPTERS
CENTINELA AND TEALE STREETS
CULVER CITY, CA 90230
PHONE: 213/870-3361 EXT. 6052
TELEX: 67222

MR. MARK JOHN
BOEING VERTOL COMPANY
BOEING CENTER
P.O. BOX 16858
PHILADELPHIA, PA 19142
PHONE: 215/522-2202
TELEX: 845-205

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MR. MAURICE E. NORRISH
FMC CORPORATION
ORDNANCE ENGINEERING DIV.
1105 COLEMAN AVENUE, BOX 1201
SAN JOSE, CA 95108
PHONE: 408/289-3852
TELEX: 346-462

3. ABOVE DOES NOT NECESSARILY REPRESENT ALL AIRBORNE

FIRE FIGHTING EQUIPMENT SUPPLIERS. SIPS WOULD ATTEMPT TO

COMPLETE LIST IF MORE INFO COULD BE PROVIDED AS TO NATURE
AND LOCATIONS OF FIRES TO WHICH THIS EQUIPMENT WOULD BE
DEPLOYED. FIRMS HAVE EXPRESSED INTEREST IN IDENTIFICA-
TION OF INQUIRING GOI OFFICIALS AND WOULD APPRECIATE
THEIR IDENTIFICATION IF EMBASSY FEELS IT APPROPRIATE AT
THIS TIME.

4. REGRET DELAYS IN PROVIDING INFO REQUESTED IN ORIGINAL CABLE. FUTURE CABLES ON THIS SUBJECT, IF MARKED TO ATTN. OF SIPS, WILL BE ANSWERED PROMPTLY. AS DISCUSSED WITH

WESTLEY DURING HIS MEETING WITH SIPS ON APRIL 26, ATTEMPT WAS MADE TO CONTACT END USERS OF EQUIPMENT LISTED IN TEHRAN 1263 BUT FIRST SOURCE PROVED TO BE UNINTERESTED AND SECOND TO BE NON-EXISTENT. CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 07-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE104398
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/JYHARDISTY/SG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770161-0200
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770582/aaaacstl.tel
Line Count: 124
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e09a0799-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 TEHRAN 2871
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2607913
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - FIRE FIGHTING EQUIPMENT
TAGS: BEXP, IR
To: TEHRAN
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/e09a0799-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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